



Ocean Agro LLC  
6150 Mission Street: Suite 204  
Daly City, CA 94014  
Phone: 1-888-203-8468  
Fax: 650-265-4398  
[www.oceanagrollc.com](http://www.oceanagrollc.com)  
[www.dirtmd.com](http://www.dirtmd.com)

## **Job Title – Commercial Horticulture Sales Representative – Various Locations**

If you have a background or education in Agronomy, love sales, want to be part of the new emerging recreational/medical marijuana field and like the flexibility of building your own schedule and working from home -- this is the opportunity for you!

**INTRODUCING:** Ocean Agro LLC, is an international company that will give the candidate the opportunity to grow personal and professionally through the development of our products for commercial horticulture: Dirt M.D., KhushFul (3-0-8), Dirt M.D. – K (2-0-4), Dirt M.D. OIM and Mikro M.D. with legal marijuana production in selected areas in the US. You will work in an excellent job environment, working closely with distributors, retailers, advisors and growers to achieve technical sales, to increase the yield and improve quality parameters of their crops.

**SUMMARY:** The candidate will be responsible for sales and certain technical aspects, to introduce our product to our main customers, providing good technical support. It will require close contact with distributors and retailers, but also with researchers and our technical team. We are searching for candidates with good contacts in their local areas. The successful candidate's duties will also include presenting information to customers on the technical aspects of Ocean Agro LLC's products. This position could involve a future promotion and support in other states and countries.

**ESSENTIAL DUTIES AND RESPONSIBILITIES** Include but are not limited to the following:

- Brand ambassador to promote Ocean Agro LLC Products to retailers, distributors, and end-users.
- Promotion and technical support to distributors, retailers and growers.
- Trade show attendance is required, presentations may be under different formats
- Frequent travel to attend events, build relationships, and monitor/manage markets.
- Outgoing personality in order to connect with people, conduct education seminars, and expand brand awareness.
- Support to increase sales and product visibility
- Sales forecast, meeting schedule and support the marketing plan.



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## QUALIFICATIONS:

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Significant travel and weekend work during growing season are to be expected. Must have a current driver's license with clean DMV record as well as reliable transportation.

## EDUCATION / EXPERIENCE:

- Bachelor of Science in Agronomy or Master of Science is desirable.
- 1-4 years of professional experience in sales representation or retail sales.
- Knowledge of hydroponic, indoor and traditional/mainstream growing systems, gardening practices and methods.
- Excellent communication skills
- Spanish or other language is desirable

OTHER SKILLS: Proficient in Outlook, Word, Excel and PowerPoint.

Job Type: Full-time

Experience:

- Agronomy: 1 year (Required)
- Sales: 2 years (Required)

Education:

- Bachelor's (Preferred)

Language:

- Spanish (Preferred)