



Ocean Agro LLC  
6150 Mission Street: Suite 204  
Daly City, CA 94014  
Phone: 1-888-203-8468  
Fax: 650-265-4398  
[www.oceanagrollc.com](http://www.oceanagrollc.com)  
[www.dirtmd.com](http://www.dirtmd.com)

## Job Title – Commercial Agriculture Sales Representative – Various Locations

If you have a background or education in Agronomy, love sales, and like the flexibility of building your own schedule and working from home -- this is the opportunity for you!

**INTRODUCING:** Ocean Agro LLC, is an international company that will give the candidate the opportunity to grow personal and professionally through the development of our products for commercial agriculture: Dirt M.D., KhushFul (3-0-8), Dirt M.D. – K (2-0-4), Dirt M.D. OIM with different crops in selected areas in the US. You will work in an excellent job environment, working closely with distributors, advisors and farmers to achieve technical sales, to increase the yield and improve quality parameters of different crops.

**SUMMARY:** The candidate will be responsible for sales and certain technical aspects, to introduce our product to our main customers, providing good technical support. It will require close contact with distributors and farmers, but also with researchers and our technical team. We are searching for candidates with good contacts in their local areas (crops and customers). The successful candidate's duties will also include presenting information to customers on the technical aspects of Ocean Agro LLC's products. This position could involve a future promotion and support in other states and countries.

**ESSENTIAL DUTIES AND RESPONSIBILITIES** Include but are not limited to the following:

- Promotion and technical support to distributors, dealers and farmers.
- Improve or create market profile of Ocean Agro LLC and build relationships with growers and other Key Opinion Leaders in selected geography
- Support to increase sales and product visibility
- Sales forecast, meeting schedule and support the marketing plan.
- Trade show attendance is required, presentations may be under different formats

## QUALIFICATIONS:

To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. The requirements listed below are representative of the knowledge, skill, and/or ability required. Significant travel and weekend work during growing season are to be expected.



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#### EDUCATION / EXPERIENCE:

- Bachelor of Science in Agronomy or Master of Science is desirable.
- 5+ years of sales experience in the agricultural industry, with chemical or fertilizer companies, with an important technical component to make the best recommendation for customers and farmers.
- Good knowledge in main crops in selected geographies, provide recommendations to farmers to increase production (FCA or CCA is desirable)
- Excellent communication skills
- Spanish or other language is desirable

OTHER SKILLS: Proficient in Outlook, Word, Excel and PowerPoint.

Job Type: Full-time

Experience:

- Agronomy: 1 year (Required)
- Sales: 3 years (Required)

Education:

- Bachelor's (Preferred)

Language:

- Spanish (Preferred)